

## **Curriculum Overview – GCSE Business Y9**

Unit Title	Learning	How can parents best support?
Component	Learning aim A: Examine the characteristics of enterprises	Ensure students are researching the theory for their
1 -		assignment in their own time and are completing
Exploring		homework. All tasks are accessible using the L drive.
Enterprises (All of	- A1 What is an enterprise?	Encourage students to read the business section of a
Year 9)	- A2 Types and characteristics of SME's	newspaper with a good business section – The Times, The Independent, The Financial Times or The Guardian.
Term 1	- A3 The purpose of enterprises	Additionally, Dragons Den and The Apprentice are great ways for pupils to gain business knowledge and
	- A4 Entrepreneurs	familiarise themselves with the correct terminology.
	Learning aim B: Explore how market research helps enterprises to meet	Ensure students are researching the theory for their
Term 2	customer needs and understand competitor behaviour	assignment in their own time and are completing homework. All tasks are accessible using the L drive.
		Encourage students to read the business section of a
	- B1 Customer needs	newspaper with a good business section – The Times, The Independent, The Financial Times or The Guardian.
	- B2 Using market research to understand customers	Additionally, Dragons Den and The Apprentice are great ways for pupils to gain business knowledge and
	- B3 Understanding competitors	familiarise themselves with the correct terminology.



Term 3	Learning aim C: Investigate the factors that contribute to the success of	The Sutton Academy
	<u>an enterprise</u>	Ensure students are researching the theory for their assignment in their own time and are completing homework. All tasks are accessible using the L drive.
	- C1 Internal factors	Encourage students to read the business section of a
	- C2 External factors	newspaper with a good business section – The Times, The Independent, The Financial Times or The Guardian.
	- C3 Situational analysis	Additionally, Dragons Den and The Apprentice are great
	- C4 Measuring the success of an SME	ways for pupils to gain business knowledge and familiarise themselves with the correct terminology.